

| <b>Income</b>  | <b>2019 Budget</b> | <b>2019 Actual<br/>thru Sept</b> | <b>2019 Projected</b> | <b>2020 Proposed<br/>Budget</b> | <b>Notes</b>                      |
|--|--------------------|----------------------------------|-----------------------|---------------------------------|-----------------------------------|
| Dues   | 78045              | 79966                            | 79966                 | 83490                           | <a href="#">2020 Dues = \$230</a> |
| Late fees  | 500                | 1898                             | 1898                  | 300                             |                                   |
| Transfer fees  | 2000               | 3600                             | 4000                  | 3000                            |                                   |
| <b>Total Income</b>                                    | <b>80545</b>       | <b>85464</b>                     | <b>85864</b>          | <b>86790</b>                    |                                   |
| <b>Expenses</b>  |                    |                                  |                       |                                 |                                   |
| <b>Administrative</b>                                  |                    |                                  |                       |                                 |                                   |
| Accounting   | 5820               | 4365                             | 5850                  | 5100                            |                                   |
| Bank fees/ck ptng                                      | 50                 | 32                               | 32                    | 25                              |                                   |
| Insurance  | 3300               | 3209                             | 3209                  | 3300                            |                                   |
| Sponsorships   | 250                | 250                              | 250                   | 250                             |                                   |
| Legal  | 2500               | -26                              | -26                   | 250                             |                                   |
| Printing/Postage                                       | 3600               | 240                              | 3600                  | 1900                            |                                   |
| Permits  | 20                 | 20                               | 20                    | 20                              |                                   |
| School Rental  | 75                 | 70                               | 150                   | 75                              |                                   |
| Tax Prep   | 150                | 150                              | 150                   | 150                             |                                   |
| Web Hosting  | 1025               | 952                              | 1277                  | 1350                            |                                   |
| <b>Maintenance/Repairs</b>                             |                    |                                  |                       |                                 |                                   |
| Security Cameras                                       |                    |                                  | 6000                  | 6100                            |                                   |
| Holiday Lighting                                       | 1200               | 250                              | 1450                  | 750                             |                                   |
| Landscaping  | 35000              | 22960                            | 34440                 | 37176                           |                                   |
| Repairs  | 2500               | 1358                             | 1500                  | 2000                            |                                   |
| Tree Cutting/Removal                                   | 7000               | 7900                             | 9000                  | 10000                           |                                   |
| <b>Social Events</b>                                   |                    |                                  |                       |                                 |                                   |
| Contests   | 350                | 100                              | 350                   | 400                             |                                   |
| Easter Social  | 350                | 237                              | 237                   | 300                             |                                   |
| Labor Day Social                                       | 1340               | 803                              | 803                   | 800                             |                                   |
| Welcome Gifts  | 200                | 180                              | 230                   | 150                             |                                   |
| <b>Utilities</b>                                       |                    |                                  |                       |                                 |                                   |
| Street Lights/Entrance                                 | 6750               | 5012                             | 6800                  | 7000                            |                                   |
| Water/Irrigation                                       | 1755               | 1023                             | 1500                  | 1500                            |                                   |
| <b>To Reserve/Capital Projects</b>                     | <b>7310</b>        | <b>7310</b>                      | <b>7310</b>           | <b>8194</b>                     |                                   |
| <b>Total Expenses</b>                                  | <b>80545</b>       | <b>56395</b>                     | <b>84132</b>          | <b>86790</b>                    |                                   |
| <b>Ending Sept Bank</b>                                | 33,934             |                                  | HOA CD's              | <a href="#">30,000</a>          | Matures 1-4-2020 2.9%             |
| <b>Expenses Oct/Nov/Dec</b>                            | -23,848            |                                  |                       | 11,576.42                       | Matures 11-4-2019 1.55%           |
| <b>Ending Dec Bank/Estimated<br/>Carryover to 2020</b> | 10,086             |                                  |                       | 7,310                           | Matures 4-16-2021 2.35%           |